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Dental Teams
Management
Skills The
Genghis Khan
Way

Developing Your Dental Teams Management Skills The Genghis Khan Way

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Developing Your Dental Teams Management

You can create your dental team by identifying the

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strengths of your team members and overlooking the weaknesses. This, I believe, may be the single greatest factor in becoming an outstanding leader. Be courageous and confident enough to acknowledge and reinforce the strengths of your team members.-Dr. John H. Jameson, Jameson Management

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**11 ideas for leading
your team in the
dental office ...**

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team's management
skills the Genghis Kahn
way

**Developing your
dental team's
management skills
the ...**

The Managing the
Dental Team module of
the American Dental
Association's
Guidelines for Practice

Access Free Developing Your Dental Teams Success™ (GPS™)

Management Skills The Gonghis Khan Way

details much of what you need to know in order to assemble, and keep, a strong dental team operating in your practice. Managing the Dental Team is more than hiring the “right” person. This module will help guide you through different aspects of managing the team, including the hiring process, training, coaching, motivating, compensating, and

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more.

Management

Managing the Dental Team Introduction

A common sequence
for establishing
objectives includes the
following steps: •

Develop a practice
philosophy. The dentist
identifies in a broad
statement the basic
concepts about patient
care, business
management, auxiliary
utilization, health and
safety, and continuing

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education for the
practice. • Develop
practice objectives.

2. Dental Team Management | Pocket Dentistry

Developing Your Dental
Team's Management
Skills the Genghis Khan
Way is a highly
practical resource
designed to help
practice owners
develop a
wellintegrated team
within their business,

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ultimately leading to a first-class team and an outstanding practice.

Developing Your Dental Team's Management Skills

The key to creating a truly effective practice team begins with the realization that the best teams are built, not hired. Dentists must hire people with the right capabilities and then lead them.

Set the right

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performance targets,
design systems to
meet those targets
with simple,
repeatable, step-by-
step protocols, and
provide excellent
training on the
systems.

Leading the practice team to success | Dental Economics

To develop and
strengthen your office
culture, gather all of
your staff members

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and have an in-depth discussion about your dental office's day-to-day operations as well as its long-term goals. Have everyone write down what they believe to be the identifying factors, then work through them so each employee is on the same page.

8 Tips For Running A Successful Dental Practice | Patient

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5. Establish team leaders – Most successful dental businesses establish team leaders as they near \$1 million in revenue. It's your job to lead your staff, but you may want or need to train and appoint department leaders to get more out of each area of your dental business. 6.

The business of
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**dentistry: | Dental
Economics**

12. Representing the team. Why you need it: Unfortunately, it's not enough to lead a great team; you have to make sure you're promoting and representing your team's good work to upper management and the rest of the company. How to work on it: Even if it's against your nature, brag about the work

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your team is doing. Set
up coffee dates...
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